

## CME Receives \$5.5 Million Order for Army Tactical Power Supplies

*CME received a U.S. Army delivery order totaling more than \$5.5 million for the first production order of a new generation of Tactical Power Supplies, the PP-2953D/U and PP-6224C/U. This first lot of full rate production, will be for over 2500 new generation military power supplies. Earlier, CME was awarded a 5-year ID/IQ contract and over the life of this program for development, test, qualification, and support. The value could total more than \$20M in orders. Production begins in 2005 with TPS deliveries each month. With the new TPS, the Army can significantly improve tactical communication equipment in the field.*

(PRWEB) December 26, 2004 -- "This large production order is a clear result of CME's growth and reflects the company's recognition in the product areas of military power electronics, smart power management, and integrated power supplies. This new product has been long needed and is especially important to the Army so that they can improve their power supply capabilities," said Dr. Nancy Crews, CME President and Founder. "Recent military activities continue to drive the need for more reliable and efficient power supply products that can better support operations and soldier needs," she stated. The innovative design featured a rugged case and packaging, automatic 115/230 VAC switching, better thermal control, built-in-test, ease of use, and it offered much higher reliability among other features that provide superior performance.

"This award demonstrates the strong commitment that the U.S. Army Communications-Electronics Command continues to make as they select the best value products and offerors. They've demonstrated their willingness to select strong, growth-oriented, leading small businesses that can successfully compete and provide innovative products and technology for the warfighter. This significantly enhances the industrial base that supports our defense agencies, offers healthier competition, and develops needed innovations," said Fred Munro, Vice President at CME. "We take pride in our continued and growing recognition as a leader in new and innovative military electrical power products and applications development. CME's Power strategy is to become the supplier of choice for integrated power supplies and smart power distribution, control, and networking products."

CME's award-winning development and manufacturing center in St. Petersburg, FL is ISO9001:2000 and is the prime location of this contract activity. CME also maintains offices in Orlando, FL and Camden, NJ. The company continues to develop and introduce its own Power and Sensor products into production, while significantly increasing its competitive posture to win new production orders from outsourcing or supplier opportunities. "Growth at CME is helping us to increase production rates and to produce hundreds or even thousands of these products in our facilities without impacting our other production programs," said Emmett Rothe, TPS program manager at CME. "We will continue to grow our capability to respond to these innovative product development and production needs."

CME was started in 1997 as an independent spinout of a large defense prime contractor by three former employees. CME now employs about 150 people and is principally engaged in the research, design, development, and manufacture of advanced technology products. With their first government contract being awarded in 1998 under a Small Business Innovative Research (SBIR) project to develop an Intelligent Power Management and Distribution System for vehicles and shelters, CME has gone on to win local and national technology awards and is considered a leading developer of innovative Power, Sensors, and Control hardware and software products for government and industrial applications. Their focus is on Power, Integrated Sensor,



and Control products. They specialize in intelligent or controlled military electrical power on manned and unmanned platforms, unattended or remote sensors/imagers, low-power wireless data networking and control, and supporting hardware, software and algorithm development.

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